# **Cash Flow Planning**

## What is Cash Flow Planning?

Planning and monitoring monthly inflows and outflows of cash to determine the net cash position and maintain solvency.

### Why is Cash Flow Planning Important?

- Plan for periods of tight cash flow
- Provide information on when excess cash is available for investment
- Assist volunteer leaders to understand the cash cycle

#### The Cash Trap

Cash Trap: positive Statement of Activities (Profit / Loss) but run out of cash. This happens when you have expenses that occur early or evenly throughout the year and revenue and billings are collected later – e.g. National Philanthropy Day

### **Key Cash Flow Planning Steps**

- 1) Establish an accurate beginning cash balance across all accounts
- 2) Identify primary sources of cash inflows and outflows
- 3) Group minor sources in some logical grouping
- 4) Create a monthly cash model
- 5) Carefully plot the timing of primary transactions when developing the model
  - a. Ensure that cash related business decisions coincide with available cash
- 6) Update the Cash Flow Model as actual information becomes available